Salesfolks Helps You Find Sales Talent That Retains & Performs

Building and Scaling Your Sales Force Made Simple

Creating a great sales team is hard. [Salesfolks](#) makes it fast and easy.

✓ Get matched to science-backed candidates
✓ Faster, easier and more affordable than in-house
✓ Incredible value that fits with your goals and budget
✓ Evaluate and learn about which sales hires will perform better and why, then hiring based on intelligence

Schedule a Free Consultation

Leadgen
Sales Leadership
ADR
BDR
SDR

The Leading Platform Exclusive to the Sales Profession

Job boards like ZipRecruiter, CareerBuilder, Indeed and LinkedIn are incredible watering holes for recruiting and networking with candidates. But let's face it, they don't specialize in the nuanced role of sales and the tremendous impact sales hiring has on your revenue operations.

Salesfolks is a breakthrough platform designed to transform the way your business attracts top-tier sales talent. Salesfolks is uniquely dedicated to perfecting sales hiring. The Salesfolks model is faster, more convenient, and more capital efficient.

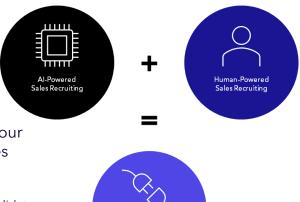### Salesfolks is proudly ranked #1 in Google for "hire salespeople"

How Do We Make the Magic Happen?

A Dab of Art and a Smattering of Science

Salesfolks blends machine learning agency with human agency to give your business superagency over your sales hiring success.

✓ Artificial intelligence that discovers better candidates
✓ Sales-specific assessment that validates potential fit
✓ Proprietary SalesSage™ candidate scoring system
✓ Oversight by experienced sales recruiting professionals

AI-Powered Sales Recruiting

+

Human-Powered Sales Recruiting

=

40% better matches
70% less expensive
200% faster hiring

The Result?

Average Sales Hiring Success Rate	Sales Hiring Success Rate with Salesfolks
50%	**80%**

Fast-tracked Sales Hiring Workflow

Day 1		Day 2	Day 3	
ICP (Ideal Candidate Profile) designed	Sales JD (Job Description) Created	Sales JD Published on Salesfolks	AI-Powered Candidate Identification Process	Proprietary Assessment + Candidate Score
ATS (Applicant Tracking System) Setup	Sales JD Approved by Client	Sales JD Syndicated up to 200 Career Sites	Screened by Expert Sales Recruiters (Human QA)	Highly Qualified Candidates Discovered

Start interviewing candidates in just days!

Our Iron-Clad Guarantee

We guarantee that if our recommended hire isn't a fit within 90 days, we will make a replacement at no additional cost. Your success is our priority, and we stand behind every sales hiring motion we help you to make. Period.

Salesfolks

Salesfolks Drives Your Sales Talent Search

Clients trust us to lead their entire sales talent discovery process.

Sales Roles We Help You Fill

Account Advisor	Senior Sales Executive	Outbound Prospector	Field Sales Rep
Business Development Rep	Technical Sales Rep	VP of Sales	Lead Development Rep
Remote Closer	Account Development	Social Selling Rep	Outside Sales Consultant
Lead Response	Remote Cold Caller	Territory Sales Rep	Sales Engineer
Account Executive	National Sales Manager	Account Growth Rep	Specialty Sales Rep

0-1 YEARS EXPERIENCE → **(OUR AVERAGE SALES PRO HAS 8.5 YEARS EXPERIENCE)** → 20+ YEARS EXPERIENCE

What is the Cost of a Sales Mis-hire?

A single mis-hire in your sales department can cost more than $1 million** due to the financial investments for recruiting, onboarding, training, not to mention the lost opportunity costs of underperforming hires. Approximately half of all new sales hires (SDRs, BDRs) never achieve quota, making your sales department one of the riskiest cost centers in your business today. Salesfolks helps you avoid costly sales hiring mistakes.

**Sales Readiness Group: A Million-Dollar Mistake

Salesfolks

Packages & Pricing

OPTION 1:

Find Top-Tier Sales Talent

(Self-Service)

$1,500 (1099) / $3,500 (W2) hiring fee*

- ✓ Post your sales job for free
- ✓ Receive applicants immediately
- ✓ Interview sales candidates
- ✓ Streamlined hiring process
- ✓ Only pay when you hire

OPTION 2:

Fully Managed Sales Recruiting

We Do It All for You! Starting at:

$3,500 retainer + $3,500 success fee*

- ✓ Start interviewing within days
- ✓ Dedicated sales hiring expert
- ✓ Sales hire 100% guaranteed
- ✓ Free candidate replacement
- ✓ Save 70% vs. traditional recruiting

Simple and Predictable Pricing

Our straightforward pricing ensures transparency and eliminates surprises, allowing you to plan with confidence. You'll always know what to expect, with no hidden fees or unexpected costs—just clear, upfront pricing tailored to your needs.

Ready to Take the Next Step?

Schedule a Free Consultation

Post Your Sales Job for Free

See https://salesfolks.com/pricing for full details.